

## GAU, Faculty of Law

<b>Course Title</b>	Commercial Law II	
<b>Course Code</b>	LAW404	
<b>Type of Course</b>	Compulsory	
<b>Level of Course</b>	Bachelor's Degree	
<b>National Credits</b>	3	
<b>ECTS Credits</b>	6	
<b>Theoretical (hour/week)</b>	3	
<b>Practical (hour/week)</b>	-	
<b>Year of Study</b>	4	
<b>Semester when the course unit is delivered</b>	8	
<b>Mode of Delivery</b>	Face-to-face	
<b>Language of Instruction</b>	English	
<b>Prerequisites and co-requisites</b>	LAW403 Commercial Law I	
<b>Objectives of the Course</b>		
<ul style="list-style-type: none"> <li>familiarise students with the most common commercial issues in practice, including practical aspects of conducting commerce and international sales contracts, problems with sea carriage and agency.</li> </ul>		
<b>Learning Outcomes</b>		
The students who have succeeded in this course should be able to		Assessment
1	Understand International export sales, INCOTERMS, different kinds of trade terms and rights & duties of the parties under those terms.	1,2
2	Understand the implications of the International Convention of Sale of Goods and others.	1
3	Understand Uniform Customs & Practice relating to financing international trade.	1
4	Discuss and evaluate the law of agency, including commercial agents and appreciating the role of law of agency in the business context.	1,2
<i>Assessment Methods:</i> 1.Exam 2.Assignment 3.Project/Report 4.Presentation 5.Lab Work		
<b>Course's Contribution to Program</b>		
		CL
1	To understand key areas of substantial and procedural national and international laws.	5
2	To develop capacity for legal research, with ability to access information and primary and secondary resources in various areas of law.	4
3	Acquire understanding of the principal features of the English Legal System (Common Law-institutions and procedures), laying foundations for entry to the profession.	5
4	Demonstrate ability to interpret extensive and complex legal authority in particular areas of law and have capacity for producing clear summary of legal issues.	2
5	Develop ability to identify legal issues arising from factual situations, analyse and interpret legal problems and apply relevant legal rules for the provision of practical and reasoned advise to particular problems.	2
6	Understand the interconnection between various area of law and the dynamics of legal study in its interconnection to social, political and economic contexts.	3
7	Demonstrate ability to provide legal and critical analysis.	3
8	To acquire skills of communication in both oral and written forms, making use of correct legal terminology.	4
9	To possess skills required for legal practice such as argument development, legal reasoning, drafting and pleading writing.	3
10	Acquire transferrable intellectual and professional skills (such as independence, time management and teamwork) to provide enhanced grounds for employability in the legal industry.	4
11	To understand and act in accordance with the standards, responsibilities, ethical requirements of the profession and norms of the established legal practices.	1

12	To be self-reflective while learning; recognise the need for, and have capacity to engage in life-long learning in the context of new legal developments.	3	
<i>CL (Contribution Level): 1.Very Low, 2.Low, 3.Moderate, 4.High, 5.Very High</i>			
<b>Course Contents</b>			
Week		Exams	
1	Introduction		
2	Agency Part I		
3	Agency Part II		
4	Payment and Payment Instruments		
5	Insurance		
6	International Sale of Goods Part I		
7	Review		
8		Midterm	
9	International Sale of Goods Part II		
10	Carriage of goods by sea		
11	Tortious liability for defective products		
12	Alternative dispute resolutions		
13	Commercial conflict of laws		
14	Review		
15		Final	
<b>Recommended Sources</b>			
<b>Textbook:</b> Commercial and Consumer Law, Furmston and Chuah. 10 <sup>th</sup> Edition, 2016.			
<b>Supplementary Material (s):</b> Commercial Law Principles and Policy, Ryder et. al. (2012)			
<b>Assessment</b>			
Assignments		10%	
Midterm		40%	
Final		50%	
Total		100%	
<b>ECTS Allocated Based on the Student Workload</b>			
Activities	Number	Duration (hour)	Total Workload (hour)
Course duration in class	13	3	39
Assignments	2	6	12
Midterm Examination	1	2	2
Final Examination	1	2	2
Self Study	17	7	119
Total Workload			174
Total Workload/30 (h)			5.8
ECTS Credit of the Course			6