|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Course Unit Title** | | | Business Law | | | | |
| **Course Unit Code** | | | ABSM 104 | | | | |
| **Type of Course Unit** | | | Compulsory | | | | |
| **Level of Course Unit** | | | Associate Degree | | | | |
| **Number of ECTS Credits Allocated** | | | 6 | | | | |
| **Theoretical (hour/week)** | | | 3 | | | | |
| **Practice (hour/week)** | | | - | | | | |
| **GAU LOGOLaboratory (hour/week)** | | | - | | | | |
| **Year of Study** | | | 1 | | | | |
| **Semester when the course unit is delivered** | | | 2 | | | | |
| **Name of Lecturer** | | | Asst.Prof.Dr.Panteha Farmanesh | | | | |
| **Mode of Delivery** | | | Face to Face | | | | |
| **Language of Instruction** | | | English | | | | |
| **Prerequisities and co-requisities** | | | None | | | | |
| **Recommended Optional Programme Components** | | | None | | | | |
| **Work Placement(s)** | | | - | | | | |
| **Objectives of the Course** | | | This course examines basic legal principles, which will enable you to identify relevant issues and the legal implications of business situations. Preferably you will learn to avoid lawsuits and expand your awareness of your rights and responsibilities in business situation. This course will include team work and case studies that illustrate the many activities of a firm across international boundaries. International Business provides students with key concepts and skills to identify international opportunities/ threats, analyze their impact, formulate appropriate strategies and implement applicable action plans to achieve company goals. The course will help students understand today’s competitive global environment, marketing, finance and policy. The course examines legal, logistical, organizational and cultural issues. | | | | |
| **Learning Outcomes (LO)** | | | Accordingly, the course emphasizes the following:  1. Definition of and parties to a contract 2. Understanding of personal property and ethical perspective 3. The introduction of business organization and partnership 4. Definition of agency, employment and equal opportunity law 5. Credit,,suretyship and bankruptcy | | | | |
| **Course Contents** | | | The course is highly interactive between the class and the instructor which is including:   * Case discussions * Relevant reading * Lectures * Team assignments | | | | |
| GAU LOGO**Weekly Detailed Course Contents** | **WEEKS** | | **TOPICS** | | | | |
| **Theoretical Courses** | | | | **Application** |
| 1 | | Basic Introduction to the course & warm-up discussions | | | | In-class discussion |
| 2 | | Cantracts and E-commerce | | | | In-class discussion |
| 3 | | Real and Personal Property | | | | Case study & discussion |
| 4 | | Business Organization | | | | In-class discussion |
| 5 | | Agency | | | | In-class discussion |
| 6 | | Employment, and Equal oppotrtunity | | | | Case Studies &discussion |
| 7 | | *Mid-term Examination* | | | | EXAM |
| 8 | | Credit | | | | Case studies& discussion |
| 9 | | Suretyship | | | | Case Studies & discussion |
| 10 | | Bankrupycy | | | | Case studies & discussion |
| 11 | | Adminstrative Law | | | | Case Studies & discussion |
| 12 | | Cunsumer, Investor protection | | | | In-class discussion |
| 13 | | Environmental protection | | | | İn-class discussipon |
| 14 | | *Final Examination* | | | | EXAM |
| **Textbook / Material / Recommended Readings** | **Main Textbook:**  *İntroduction to Law, 1/E, Henry R. Cheeseman*  ISBN- 0-13-112373-4  **Electronic Resources:**  <http://www.elearning.gau.edu.tr/>  <http://cybrary.gau.edu.tr/> | | | | | | |
| **ASSESSMENT** | | | | | | | |
| **Semester (Year) Interior Activities** | | **Number** | | | **Semester (year) Note the**  **% Contribution to** | | |
| Attendance & Participation | | 14 | | | 10% | | |
| Assignments | | 2 | | | 20% | | |
| Mid-term Exam | | 1 | | | 30% | | |
| Final Exam | | 1 | | | 40% | | |
| **TOTAL** | |  | | | **100%** | | |
| **Workload Calculation in response to Assessment and Learning Activities** | | | | | | | |
| **Activities** | | | | **Number** | **Duration (hour)** | **Total Workload(hour)** | |
| Hours per week (theoretical) | | | | 14 | 3 | 42 | |
| Hours per week (Application) | | | | - | - | - | |
| Class Studies | | | | 12 | 3 | 36 | |
| Preparing Reports and Presentation of Assignments | | | | 4 | 4 | 16 | |
| Mid-term Exam   1. Exam 2. **GAU LOGO**Self Study for exam | | | | 1  1 | 1  16 | 17 | |
| Final Exam   1. Exam 2. Self Study for exam | | | | 1  1 | 1  28 | 30 | |
| **TOTAL WORKLOAD (hour) = 166 hours** | | | | | | | |
| **AKTS CREDIT COURSE = Total Work Load(hour)/(30 hours/AKTS) = 5,53 ≈ 6 credits** | | | | | | | |

**Contribution of Learning Outcomes to Programme Outcomes**

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Learning Outcomes** | **Programme Outcomes** | | | | | | | | | | | |
|  | **PO 1** | **PO 2** | **PO 3** | **PO 4** | **PO 5** | **PO 6** | **PO 7** | **PO 8** | **PO 9** | **PO 10** | **PO 11** | **PO 12** |
| **LO1** | 2 | 2 | 5 | 4 | 2 | 4 | 3 | 1 | 4 | 4 | 3 | 5 |
| **LO2** | 3 | 2 | 5 | 3 | 2 | 2 | 4 | 1 | 4 | 4 | 3 | 3 |
| **LO3** | 3 | 3 | 5 | 4 | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 5 |
| **LO4** | 2 | 3 | 4 | 2 | 3 | 5 | 5 | 4 | 3 | 2 | 4 | 5 |
| **LO5** | 2 | 2 | 5 | 3 | 3 | 3 | 4 | 2 | 4 | 3 | 3 | 3 |

**Contribution Level:** **1** Very Low **2** Low **3** Medium **4** High **5** Very High

**Cheating, References, Plagiarism**

*There will be NO make-up exams without documented medical evidence that should be presented within one week of the exam. Failure to do so will result in a score of zero in the concerned exam.*

*Any conflicts or emergencies that prevent you from taking an exam must be approved by the instructor prior to the exam.*

*Any student found cheating or plagiarizing will receive an ‘F’ for the course and will be referred to the Department Chair Person and the Dean for appropriate action.*

*Students are expected to attend classes regularly and to complete the academic work of their courses in a timely fashion in accordance with the expectations of their instructors.* *It is the policy of Girne American University that students must attend at least 75% of their scheduled classes.*

***Information in this syllabus is subject to change. All changes will be announced in class.***